Return on Equity Analysis (Exchange Options)

|  | (1) Subject Property |  | (1) Exchange Scenario 30\% Down Payment | (2) Exchange Scenario 40\% Down Payment | (3) Exchange Scenario 50\% Down Payment |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Property Address 3636 Ocean Breeze Ave. |  |  |  |  |  |
| Current Debt: \$10,00 |  |  |  |  |  |
| Estimated Value (Real Estate Asset) | \$20,000,000 |  | \$33,333,333 | \$25,000,000 | \$20,000,000 |
| Existing Financing / Loan Amount | \$10,000,000 |  | \$23,333,333 | \$15,000,000 | \$10,000,000 |
| Current Equity | \$10,000,000 | Cap Rate | 6.00\% | 6.00\% | 6.00\% |
| Loan to Value \% | 50.00\% |  | 70.00\% | 60.00\% | 50.00\% |
| Equity / Cash Down payment | \$10,000,000 |  | \$10,000,000 | \$10,000,000 | \$10,000,000 |
| Closing Costs / Rehab | N/A |  | \$350,000 | \$225,000 | \$150,000 |
| Toal Equity / Capital Investment | \$10,000,000 |  | \$10,350,000 | \$10,225,000 | \$10,150,000 |
| \% LTV Equity / \% Total Capital | 50.00\% |  | 30.00\% | 40.00\% | 50.00\% |
| Interest Rate | 5.650\% |  | 6.000\% | 6.000\% | 6.000\% |
| Amortization | 360 |  | 360 | 360 | 360 |
| Net Operating Income | \$902,133 |  | \$2,000,000 | \$1,500,000 | \$1,200,000 |
| Debt Service | \$692,683 |  | \$1,678,741 | \$1,079,191 | \$719,461 |
| Pre-Tax Cash Flow | \$209,450 |  | \$321,259 | \$420,809 | \$480,539 |
| (a) \% ROE (cash on cash return) | 2.09\% |  | 3.10\% | 4.12\% | 4.73\% |
| Principal Reduction | \$0 |  | \$278,741 | \$179,191 | \$119,461 |
| (b) Total ROE (principal reduction) | 0.00\% |  | 2.79\% | 1.79\% | 1.19\% |
| Total \% ROE ( $a+b$ ) | 2.09\% |  | 5.89\% | 5.91\% | 5.93\% |
| \% Appreciation | 5.00\% |  | 5.00\% | 5.00\% | 5.00\% |
| Annual Appreciation | \$1,000,000 |  | \$1,666,667 | \$1,250,000 | \$1,000,000 |
| Subject Property: |  |  |  |  |  |
| 30\% Down Payment |  |  |  |  |  |
| 40\% Down Payment |  |  |  |  |  |
| 50\% Down Payment |  |  |  |  |  |
| All appr | ates are only estim | ased on | 10 year holding period | es, based on historical | ional real estate econo |

